



SHORTSEA 13

EUROPEAN CONFERENCE

Grande Arche, PARIS LA DEFENSE
14.03.2013



INTRODUCTION TO SPEAKERS

Antoine PERSON

President, BP2S (Bureau de Promotion du Shortsea Shipping/Shortsea Promotion Centre France) & Secretary General, LDA (Louis Dreyfus Armateurs)

BP2S, SPC France (Shortsea Promotion Centre), is a forum for networking and support to initiatives in favor of shortsea shipping and intermodal logistics. Its main activity is to ease the access to information needed by authorities, thanks to bilateral meetings, and to stakeholders (professional organisations and private companies : ports, shippers, shipping agents, shipowners, freight forwarders, etc.) in order to facilitate the integration of shortsea shipping in logistics chains.

www.shortsea.fr

Brian RICHARDSON

Current Chairman, ESN (European Shortsea Network) & IMDO (Irish Maritime Development Office) Shortsea 12, hosted by IMDO, took place last year in Dublin.

The Irish Maritime Development Office (IMDO), member of the European Shortsea Network, is Ireland's Government Office dedicated to the development, promotion and marketing of the shipping services sector, as well as advising Government on legislative initiatives.

www.imdo.ie

Alfons GUINIER

Secretary General, ECSA (European Community Shipowners' Association)

Very much supporting Shortsea Shipping, Alfons Guinier won The "Personal Ambassador of Shortsea Shipping" award in 2008.

ECSA aims to promote the interests of European shipping so that the industry can best serve European trade and commerce in a competitive free enterprise environment to the benefit of shippers and consumers.

www.ecsa.eu

Peter BAKER

Peter Baker, Managing Director, PRB Associates

PRB Associates specialises in economic, operational and business analysis and market appraisal in the Shipping, Ports, Transport and Logistics sectors, with particular focus on short sea unit load (ferry and container service) activities.

In December 2012, PRB Associates has published "UK Short Sea Freight RoRo and LoLo Capacity Analysis and Report". This is a unique annual evaluation of market capacity, identifying market leaders, monitoring trends and highlighting all of the key developments.

www.prbassociates.co.uk

Guy ADAMS

Guy Adams, General Manager Northern Europe, MacAndrews (CMA CGM Group)

MacAndrews is a provider of Intra European intermodal transport services, specialising in 45' High Cube Pallet Wide containers (reefer&dry), serving niche, core geographical sectors of the UK and Ireland, Spain, Portugal, Benelux, Poland, Scandinavia, and Russia.

www.macandrews.com

Christophe MATHIEU

Group Strategy and Commercial Director, Brittany Ferries

Based in Roscoff (Western part of France), Brittany Ferries is now the leading maritime carrier on the western and central Channel. This company has developed services (Motorways of the Sea) between UK and Spain...

www.brittany-ferries.fr

Christine CABAU WOEHREL

Chief Executive Officer, Dunkerque-Port

France's third-ranking port, Dunkirk is well known as a port handling heavy bulk cargoes for its numerous industrial installations. It has also built its reputation in other sectors such as cross-Channel Ro-Ro traffic to Great Britain, containers, fruits, etc.

Shortsea traffics represent 62 % of Dunkerque-Port global traffics.

www.dunkerque-port.fr

Tan AKTUNA

Line Managing Director, Worms Services Maritimes

Worms Services Maritimes is a very active shipping agent in France and in the main Mediterranean countries. It is the agent of a number of regular services such as Turkey-France with U.N. RoRo or Tunisia-France with CTN.

www.worms-sm.com

Nikola HRISTOV

Chairman, Bulgarian Association of Ship Brokers and Agents (BASBA)

BASBA aims and objects are to promote fair and equitable practices of profession of the brokers and agents profession, and to consolidate the efforts of its Members in protecting and furthering their interests. Very active on Black Sea and Shortsea Shipping with all types of traffic: Ro-Ro, container, bulk and break-bulk. The Association is a Member of the Federation of the National Associations of Ship Brokers and Agents (FONASBA) and its subcommittee the European Community Association of Ship Brokers and Agents (ECASBA).

www.basba.eu

Hans Kristian HARAM

Director, Shortsea Promotion Centre Norway, and responsible for environmental issues in ESN

Shortsea Promotion Centre Norway, member of the European Shortsea Network, aims to improve the knowledge of Shortsea Shipping to and from Norway...

www.shortseashipping.no

Martial CLAUDEPIERRE

Marine Environment Leader, Bureau Veritas

Bureau Veritas is a global leader in Testing, Inspection and Certification (TIC). Through its marine business/activity, BV contributes to global maritime safety and helps protect the marine environment. The society currently focuses on LNG as fuel for vessels issues, especially in European ECA areas.

www.bureauveritas.fr

Dominique BOUCHEZ

Quality Product Manager, UFIP

L'Union Française des Industries Pétrolières est un syndicat professionnel qui rassemble les entreprises exerçant en France une activité dans l'un des trois grands secteurs de l'industrie pétrolière : Exploration et Production de pétrole et de gaz naturel, Raffinage et Distribution.

www.ufip.fr

Jean-François CHAPUY

Senior Sales Manager, MAN Diesel & Turbo

The MAN Group is one of Europe's leading manufacturers of commercial vehicles, engines and mechanical engineering equipment. MAN supplies trucks, buses, diesel engines and turbomachinery as well as turnkey power plants.

MAN is also very much involved in marine systems in connection with Marpol annex 6 and European directive.

www.mandieselturbo.com

Thierry CHANTERAUD

Resources & Logistics, Total Marine Fuels

A division of TOTAL, the world's fourth largest oil group, TOTAL Marine Fuels specialises in international bunkering operations, able to supply fuel oil and diesel fuel, LNG...

www.marinefuels.total.com

Andrzej BUCZKOWSKI

Sales Director, WÄRTSILÄ

Wärtsilä is a global leader in complete lifecycle power solutions for the marine and energy markets. By emphasising technological innovation and total efficiency, Wärtsilä maximises the environmental and economic performance of the vessels.

Wärtsilä is especially known for its LNG burning dual fuel engines and exhaust gas cleaning systems like SOx scrubbers and NOx reduction units.

www.wartsila.com

Philippe BONNEVIE

Chairman, Maritime Transport Council ESC (European Shippers Council) & Managing Director, AUTF (French Shippers Association)

The European Shippers' Council (ESC) represents the freight transport interests (import and export and intra-continental, by all modes of transport) of business in Europe, whether manufacturers, retailers or wholesalers - collectively referred to as shippers.

www.europeanshippers.com

Marc LAPLACE-BUILHE

Liner Shipping Manager, Le Havre Port / HAROPA

HAROPA is an economic interest grouping formed by the ports of Le Havre, ROuen and PAris. It is a highly intermodal port complex whose short sea services are particularly highly developed in Rouen and Le Havre, the role of Paris being more related to river-sea traffic.

www.haropaports.com

William SONGEUR

Purchasing & Logistics Director, Calcia/Italcementi

Italcementi Group is the world's fifth largest cement producer. Calcia makes use of all means of transport: road, rail, river and sea for its bulk and break-bulk shipments.

At the European level, Shortsea Shipping and Coastal Shipping solutions are often chosen...

www.ciments-calcia.fr

François SOULET DE BRUGIERE

Director, SRS (Auchan Group)

Based in Lille (North of France), SRS is a major french multi-national retail group and one of the main shippers of Dunkerque-Port for general cargo. SRS (Groupe Auchan, Décathlon, Leroy Merlin ...) is active as shipper in intra-european transport (Russia...)...

Knut SANDER

Managing Director, Robert Kukla

Robert Kukla GmbH is an international forwarder. It is a transport and logistics organisation active in the field of transport. Since 1999, it is Kukla's core business to develop modal shifts following the concept from Road to Sea. Today Kukla controls 60.000 TEU per annum on a door to door basis all across Europe using 45' Pallet wide Box Containers as well as 45' pallet wide Reefer Containers.

www.kukla-spedition.com

Carola LENTIEZ

Shortsea Project Manager, Kuehne+Nagel

Kuehne+Nagel, acting as NVOCC and international freight forwarder, is considered N° 1 service provider in seafreight/freight forwarding. Innovative and fully integrated IT solution services allow flexible response and focus on client's individual supply chain requirements. Thanks to a global network Kühne+Nagel offers worldwide coverage. A door-to-door multi-carrier and multimodal container network through more than 340 Pan-European locations and close collaboration with different intermodal partners guarantee work flow optimization as well in Shortsea shipping.

www.kn-portal.com

Jens Holger NIELSEN

Chief Executive Officer, Samskip

With an annual turnover of Euro 530 million, Samskip is now one of the larger transport and logistics companies in Europe with offices in 24 countries in Europe, North and South America, Asia and Australia employing 1,300 people around the world. Samskip is amongst others Europe's largest multimodal and short sea container operator combining short sea, rail, road and barge services into seamless, cost efficient, sustainable and reliable transport solutions for our customers. Samskip uses its own equipment and hardware in a short sea and multimodal network transporting more than 800,000 TEU annually spanning all of Europe including the North Atlantic, Baltic States, Russia as well as Turkey and Central Asia.

www.samskip.com

Patrick NORROY

Policy Officer for Maritime Transport and Logistics Unit, European Commission DG MOVE

The European Commission's Directorate-General for Mobility and Transport works in concert with the European Union Member States, European industry, citizens and stakeholders.

The European Commission has an active policy to promote Short Sea Shipping. The programme describes legislative, technical and operational initiatives which are aimed at developing Short Sea Shipping at EU, national, regional and industry levels.

ec.europa.eu/transport

Martin FOURNIER

President, Quebec Shortsea Shipping Council (Table du Québec sur le transport maritime courte distance) & Executive Director, St. Lawrence Shipoperators (Armateurs du Saint-Laurent)

The Quebec Shortsea Shipping Council is a hub of shortsea-related information and expertise. Coordinated by the St. Lawrence Shipoperators, the Quebec Shortsea Shipping Council promotes and develops shortsea shipping services. The Council's mission is to promote shortsea shipping in Quebec and between Quebec and the rest of North America.

www.armateurs-du-st-laurent.org

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